**Relationship Management with the partners**

***What to Learn:***

-How to maintain a good relationship with partners

-Identify the areas of improvement with regard to managing relationships with partners

***Learning Task***

Go through the reading material before undertaking the task.

**Task 1**

***Discussion Task***

Meet with your partner(s) and discuss the areas that you would want to cultivate as a culture with regard to partner relationship management.

E.g Regular meetings

a)

b)

c)

**Task 2** Create a plan to solve the above issues as per the example provided.

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| Area of to cultivate | Strategy | Action Steps |
| E.g Regular meetings | Monthly meetings with partners | -Ms Jane to be in charge of the meetings  -Send an agenda one week before the meeting  -Updates from each partner about what they have achieved |
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